

DENNIS CHARLES MCCORNAC

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EDUCATION

Doctor of Philosophy in Economics, The City University of New York Graduate Center, 1982
Fields: International Trade and Finance, Applied Microeconomics

Master of Economics, North Carolina State University, 1978

Bachelor of Arts in Economics, Shippensburg State College, 1976

CURRENT POSITION

Visiting Affiliate Assistant Professor of Economics, Sellinger School of Business, Loyola University Maryland, July 2011 to Present

PROFESSIONAL EXPERIENCE

Associate Professor of Economics, Anne Arundel Community College, Department of Economics and Business, Arnold, Maryland. August 2007 to June 2011.

Associate Professor of Economics (Visiting), Kalamazoo College, Department of Economics and Business, Kalamazoo, Michigan. September 2006 to August 2007. *Freeman Fellow Appointment in Asian Studies*, September 2003 to August 2005. Taught courses in Economics of Developing Countries, East Asian Economies and Transition Economies.

Visiting Lecturer, Center for International Cooperation in Training & Technology Transfer, Hanoi University of Technology, Hanoi, Vietnam, September 2005 to June 2006.

Economic Consultant, PricewaterhouseCoopers, Vietnam, Hanoi, Vietnam, October 2002 to May 2003. Co-author of "Foreign Direct Promotion Strategy in the Socialist Republic of Vietnam." Project funded by the Japan International Cooperation Agency and instituted in cooperation with the Vietnam Ministry of Planning and Investment. Conducted surveys and devised scheme for setting up a Vietnam Investment Promotion Agency.

Fulbright Scholar and Consultant, Fulbright Economics Teaching Program, Ho Chi Minh City, Vietnam, August 2002 to December 2002 (Consultant) and August 2001 to December 2001 (Fulbright Scholar). Graduate level public policy training sponsored by the Vietnam Program at the John F. Kennedy School of Government, Harvard University. Lecturer in Financial Analysis, Macroeconomics and Microeconomics.

Consultant, PricewaterhouseCoopers (Agreement with Vietnam-Canada Financial Management Programme), Hanoi Vietnam, June 1999 to August 2001. Project to conduct economics and business training at Vietnam's Ministry of Finance. Designed and planned economics training modules and supervised Vietnamese trainers, as well as assisted in teaching.

Consultant/Visiting Professor, Swedish International Development Cooperation Agency (SIDA), Hanoi, Vietnam, June 1998 to May 1999 and September 1995 to March 1996. Capacity building project in management education at National Economics University Business School, Hanoi, Vietnam. Served as mentor to NEU Business School faculty to facilitate the establishment of an international standard MBA program. Graduate level teaching in Operations Management and International Economics.

Associate Professor of Business and Economics, Kansai Gaidai University (Kansai University of Foreign Studies), Osaka, Japan, 1996 to 1998. Taught Money and Banking in Japan, Economies of East Asia and Contemporary Japanese Economy. Advised international exchange students.

Economics Program Director - Associate Professor of Economics, Temple University Japan, Tokyo, Japan, 1991 to 1995. Responsible for development and administration of Master's Program in Economics. Supervised six faculty members as well as taught courses.

Associate Professor of Economics, International Christian University, Tokyo, Japan, September 1986 to May 1991

Assistant Professor of Economics, Manhattan College, Bronx, New York, 1982-85.

ADDITIONAL CONSULTING AND ACADEMIC EXPERIENCE

Visiting Lecturer, Washington College, Chestertown, MD. Taught Survey of East Asia Economics, Spring 2010.

Visiting Lecturer, Hanoi National Economics, Hanoi, Vietnam. *Advanced Program in Finance sponsored by Vietnam Ministry of Education and Training*, Summer 2009.

Consultant and Course Development Specialist, Oxfam Great Britain, Hanoi, Vietnam. *Training Programme in Principles & Practice of the Market Economy*, Summer 2001.

Consultant, Project of Investment and Economic Cooperation under auspices of German Finance and Development Company (in cooperation with Vietnam's Ministry of Planning and Investment), Hanoi, Vietnam. *Program in Developing Marketing Strategies for Direct Investment*, February 2001 to July 2001.

Consultant and Course Development Specialist, United Nations Development Programme, Hanoi, Vietnam. *Training Course in Project Management*, 1998, 2003.

Lecturer, American Council of Learned Societies and Ford Foundation. Appointment at National Economics University, Hanoi, Vietnam. Fall 1995 and Spring 1994

Lecturer, Pacific Resource and Economic Exchange Program, Osaka, Japan, 1997.

Lecturer, World Bank Program in Economic Development, University of Tsukuba, Tsukuba, Japan, 1996.

PUBLICATIONS

[*Vietnam's Relations with China: A Delicate Balancing Act.*](#) **China Currents**, China Research Center Mercer University, Vol. 10, No. 2, 2011

Series of Case Studies: “*China - the Dragon is Awake!*” “*China's Spending Spree: How Many Eggs in One Basket?*” “*New Nationalism*” in *Japan – Whither the Future?*” *Welcome to Vietnam, the Country...Not the War*” in Cullen, Anne, and Stuart Murray, eds. **The Globalization of World Politics: Case Studies From Australia, New Zealand and the Asia Pacific.** Oxford University Press, Second Edition, 2011.

[*Vietnam's Strategy on Higher Education: The Hardware Needs Software.*](#) **International Higher Education**, 56, Summer 2009.

Going Global by Using Local (with Anne Cullen), **The Teaching Professor**, March 2009.

[*Corruption in Higher Education in Vietnam.*](#) In [*Buying your Way into Heaven: Education and Corruption in International Perspective*](#), Edited by Stephen Heyneman, Rotterdam: Sense Publications, 2009. Originally published in **International Higher Education**, 54, Winter 2008.

[*Economics and Business Faculty Development in a Transition Economy: The Case of Vietnam.*](#) **Asia-Pacific Journal of Cooperative Education**, 9, Number 1, 2008

[*The Implementation of ISO9000 in Vietnam: Case Studies from the Footwear Industry*](#) (with Tran T. H. Bich). **International Business and Economics Research Journal**, 5, Number 2, February 2006.

[*Viewpoint: Pedagogical Suggestions for Teaching in Vietnam*](#) (with Phan Thuy Chi). **Journal of Education for Business**, 81, Number 2, November/December 2005.

Countdown: Get Your Point Across Overseas (with Phan Thuy Chi). **The Advising Quarterly**. Number . 72. Spring 2005.

FDI Promotion Strategy in the Socialist Republic of Vietnam (Co-author consultant with PricewaterhouseCoopers, Vietnam). **Consultant Report**, Japan International Cooperation Agency and Vietnam Ministry of Planning and Investment, March 2003.

The Dream has become a Nightmare. **Case Study**, Fulbright Economics Teaching Program, December 2002.

The Impact of the Financial Crisis in the Asian Venture Capital Industry: The Case of Vietnam (with W. Scheela and N.V. Dinh) **Academy of International Business Asian Region Annual Conference**, Hong Kong, July 2000. Published in **Advances in International Business**, University of Hong Kong, 2000.

Economics Training for Sustainable Development in Vietnam (with D. Westbrook and T. Gottschang). **Vietnam's Socio-Economic Development**, Issue No. 6, Summer 1996.

Investing in Vietnam: Patience Required. **Briefing Notes in Economics**, Issue No. 17, July 1995.

Velocity and Money Growth Variability: Evidence from Japan. **Applied Economics Letters**, 1, October 1994.

The Efficacy of Government Safety Policies on Traffic-Related Fatalities: Empirical Estimates from Japan. **Applied Economics**, 25, Number 3, March 1993.

Money and the Level of Stock Prices: Evidence from Japan. **Quarterly Journal of Economics and Business**, 30, Number 4, Autumn 1991.

Japanese Economic Modernization: Does East Meet West? Published in **Journal of Japanese Studies**. March 1990.

The Development and Progress of Financial Liberalization in Japan. **Journal of Economics and International Relations**, 2, Number 4, Winter 1988.

Japan's Economy - The Special Case of the Real World. **Management Japan**, 21, Number 2, Autumn 1988.

The Demand for Distilled Spirits: An Empirical Investigation (with R. Filante). **Journal of Studies on Alcohol**, 45, March 1984.

CONFERENCE PRESENTATIONS (Partial List)

Asian and Asian American Student and Faculty Views of Diversity: Diversity within Diversity. **AFACCT Conference**, Community College of Baltimore County, Maryland, January 7, 2011.

Going Global by Using Local: Suggestions for Internationalizing the Curriculum. **AFACCT Conference**, College of Southern Maryland, La Plata, Maryland, January 5, 2010.

How to Best Utilize the Faculty Study Abroad Experience: A Before and After Approach (with Anne Cullen). Presented at the **APSA Teaching and Learning Conference**, Baltimore, Maryland, February 6-8, 2009.

Faculty Development in Vietnam: A Need for a Sea Change. Presented at the **Higher Education in Southeast Asia: Global Challenges for Intellectual Capital Building International Conference**, Center for Khmer Studies, Siem Reap, Cambodia, January 10-11, 2008.

"Teaching the New Viet Nam - It is a Country Not a War." Invited panel presentation at the **ASIANetwork/ASDP Annual Conference**, Whittier, CA, April 22-25, 2005. (ERIC Document Reproduction Service No. (ED499960))

Economics and Business Education in Vietnam: Two Steps Forward, Now One Step Back. Presented at the **Midwest Economics Association Meetings**, Milwaukee, WI, March 12, 2005.

Doing Business in Vietnam: An Economist's Viewpoint. Presented at **Association for Global Business Meeting**, Las Vegas, Nevada, November 9, 1994.

The Concept of Fairness and Economic Rationality in Corporate Activity: Evidence from Japanese and American Survey Data. Presented at **Association for Global Business Meeting**, New Orleans, Louisiana, November 6, 1992.

Additional publications in newspapers, trade journals, etc. available upon request

REFERENCES

Available upon Request