

Course Outline: ECON 2543 – International Trade
Georgetown University Qatar
Fall 2025

Instructor: Dennis C. McCornac, Ph.D.

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Office Hours: Sunday and Tuesday, 2:15 p.m. to 3:15 p.m. I am also available by appointment and via Zoom conferencing. Please email me if you would like to meet via Zoom.

Teaching Assistant: Fatima Hamady Email: fh311@georgetown.edu

TA Office Hours: This will be posted on Canvas.

Required Text: Robert C. Feenstra and Alan M Taylor, **International Trade**, Fifth edition. Macmillan Publishers. ISBN:9781319218454. 2021. The textbook is complementary to the lectures.

Course Outline: All information is available on the course outline and on Canvas.

<http://dcmccornac.com/ATRADESFall2025/InternationalTradeFall2025.htm>

Course Description: This course will equip you to objectively analyze issues in international economics. The first part of the course develops the analytical tools of international trade theory. The second part examines trade policy and current debates over the consequences of free trade for income distribution within and among countries. You are encouraged to follow developments in international trade as they appear in the news.

Students are expected to prepare for class by completing all reading **before** each class meeting. Thoughtful and constructive class participation is expected, as it will both help you to better understand the material and enhance the learning process for all.

Course Requirements: Exams, Quizzes, Presentations and Papers:

The course requirements are listed below:

1. **Problem Sets:** Eight (8) problem sets will be assigned, each worth 4 points. Problem Sets 3, 6, and 8 will not need to be handed in. Thus, five (5) problem sets will be graded. Working on problems is really the only way to learn the material in this course. The assigned problem sets must be handed in and the due date/time is indicated for every assignment. Late work will not be accepted (do not ask the TA to violate this rule). **YOU ARE EXPECTED TO DO YOUR OWN WORK AND NOT RELY ON AI SOURCES OR PAST PROBLEM SETS.** Graphs should be drawn by hand. Submit the assignment as one file only in Canvas by the due date.

2. **Surprise Quizzes.** During the semester, there will be a total of three (3) surprise quizzes, each worth five (5) points. These quizzes are unannounced, and NO MAKE-UP quizzes will be allowed. Your lowest quiz grade will be dropped. Thus, the total point allocated to quizzes will be ten (10).
3. **Exams:** There will be two midterm exams worth 50 points each on the date specified on the course outline. The final exam is worth 65 points and will be cumulative. **Make-up exams will only be allowed for serious medical or personal problems and documentation is required.**
4. **Class Participation:** Class Participation is worth 5 points. You are expected to attend and participate in all class meetings and recitations. Attendance will be randomly taken and counted towards your class participation grade. Leaving in the middle of class will be counted as an absence.

Grading Scale:

<u>Method of Evaluation</u>	<u>Points Possible</u>
Eight (8) Problem Sets Assigned, Each Worth Four (4) Points. Five (5) Problem Set Grades Recorded	20
Unannounced Quizzes - Three (3) Quizzes, Each Worth Five (5) Points. The Top Two (2) Quiz Grades Will Be Recorded.	10
Exam 1	50
Exam 2	50
Class Participation and Attendance	5
<u>Final Exam</u>	<u>65</u>
Total	200

Class Policies:

1. **Problem Sets:** Problem Sets must be uploaded on Canvas by 11:59 pm day of the due date.
2. **Absences:** You are expected to attend all class meetings.
3. **Electronics:** Cellphone use is prohibited during class. Laptop use during class is permissible for viewing course readings only. Surfing the internet, chatting, or working on other projects is prohibited. I reserve the right to alter this policy and ban laptop use entirely if conditions make it necessary.
4. You are expected to **NOT** leave and come back to class during the class period unless it is an emergency.

Honor Code: Every student has the responsibility to abide by the GUQ Honor System. Please review it at

<https://www.qatar.georgetown.edu/academics/academic-affairs/honor-system/honor-system-policies-procedures/>

Suspected infractions of the Honor System will be referred to the Honor Council.

If a student is found in violation, we reserve the right to award a failing grade on the assignment or the course, in addition to any sanction that the Honor Council and the Dean may apply.

Title IX & Non-Discrimination: As faculty at Georgetown University, we are committed to our responsibilities under Title IX, as well as the University's non-discrimination policies. For details of University policies, please refer to the following links:

<https://titleix.georgetown.edu/#>
<https://bulletin.georgetown.edu/regulations/antidiscrimination>

Grading Scheme:

Numerical grades will be converted to a letter grade according to the following scale:

Score	Grade
93-100	A
89-92	A-
86-88	B+
82-85	B
79-81	B-
75-78	C+
71-74	C
67-70	C-
63-66	D+
58-62	D
0-57	F